



GETTING TO THE HEART OF THE MATTER A MULTIDIMENSIONAL TOOL FOR INQUIRY

For all levels it helps to:	Personal	Interpersonal	Institutional	Cultural
Breathe.	What is happening in my body?	Appreciate each person involved.	What is at stake?	What values are influencing the situation?
Be present.	my mind?	What behaviors are being displayed by		5
Be authentic.	my heart?	another/others that make it hard for you	Where does the power lie?	What values are shared and which one are not?
Be generous w/self & others.		to learn and bring your full self in?	Who controls what?	
-	What emotions am I feeling?			How are the common values, goals,
What are the best practices?		Do you think assumptions are being	What policies and procedures are	agreements and/or mission concretely
-	Am I feeling attacked, defensive, isolated or	made about you that are incorrect?	working?	being carried out or undermined?
Notice where constriction is.	worried?	-	What policies and procedures need to	
Reframe	When have I felt this way before?	Who is or is not involved in resolving the	be changed or created?	Does the organization mission
	How is this situation different?	issue?		need to be clarified or revised?
Move from withdrawing to		who should be?	What external forces are you beholden	
connecting.	How am I adding to the problem?		to?	What is the history?
Empathize and validate others.		What affect does people's different	What are the economic trends?	
Recognize and question	What am I risking?	actions have on you?		What is the magnitude of the problem?
assumptions.			What resources are being used?	Does it keep recurring?
Refrain from shaming or blaming.	What is needed for me to be open?	Do you share the same vision of where	What resources are needed?	
Let go of competitive,		you want to go?	(people power, time, money, etc.)	Is the organization locked into:
manipulative, or argumentative	Is there any information or understanding that			"We've always done it this way"?
stances.	I need?	What power dynamics are operative?	Whose interest is being served?	
Remember multiple perspectives		cultural patterns of privilege and	Who benefits and who loses. from the	What are the standards? Whose are they?
coexist.	What do I need to contribute my best?	oppression getting replayed?	situation as is?	How are they decided?
	Ask for that.	informal power: who has		
What works and how can it be		information, longer history, in "group?"	Visioning change: How could it be	What are the norms? Whose are they?
further cultivated?	How am I isolating myself?		different? pros, cons and interesting	
	How can I feel connected/supported?	What do you value or appreciate about	elements of each option?	Weave your visions together and
Listen		each person involved?		develop common goals.
Ask questions.	Who can help?	How can you express that?		
What is at stake?			What would be the impact on different	Create practices that cultivate your
What are the consequences?	Ask for help.	What would be a win win?	people, the workplace and the	common vision and goals.
How could it be better for all			environment?	
concerned?	What gift can I contribute to transformation?	What is your commitment?		
What are the options?		Llow con you coch cunnert	Is this a short term or a long term	
Lad a "bath/and" paranaative		How can you each support transformation?	solution?	
Hold a "both/and" perspective.				
Export change		Make clear agreements.		
Expect change.	 nization working with organizations to create sust		1	

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www.toolsforchange.org; info@toolsforchange.org; 1 206 329-2201

The WTC is devoted to the development of spiritual leadership - the creative energy we need to live "on Purpose, in Spirit, for Justice."

We are committed to working with individuals and groups that seek to live out of their deepest values to promote social justice. <u>contactwtc@thewtc.org</u>; 617-585-5655 © 2004 Tools for Change Institute (Please contact us if you would like to use this.)